

# Acropolis

People management  
powered by AI



# Our product is made to **outperform standard way of people management**

## WHY

Screening questionnaires and CVs and selecting the ideal candidate **takes a lot of valuable time, optimizing this process will improve the efficiency tenfold**

## HOW

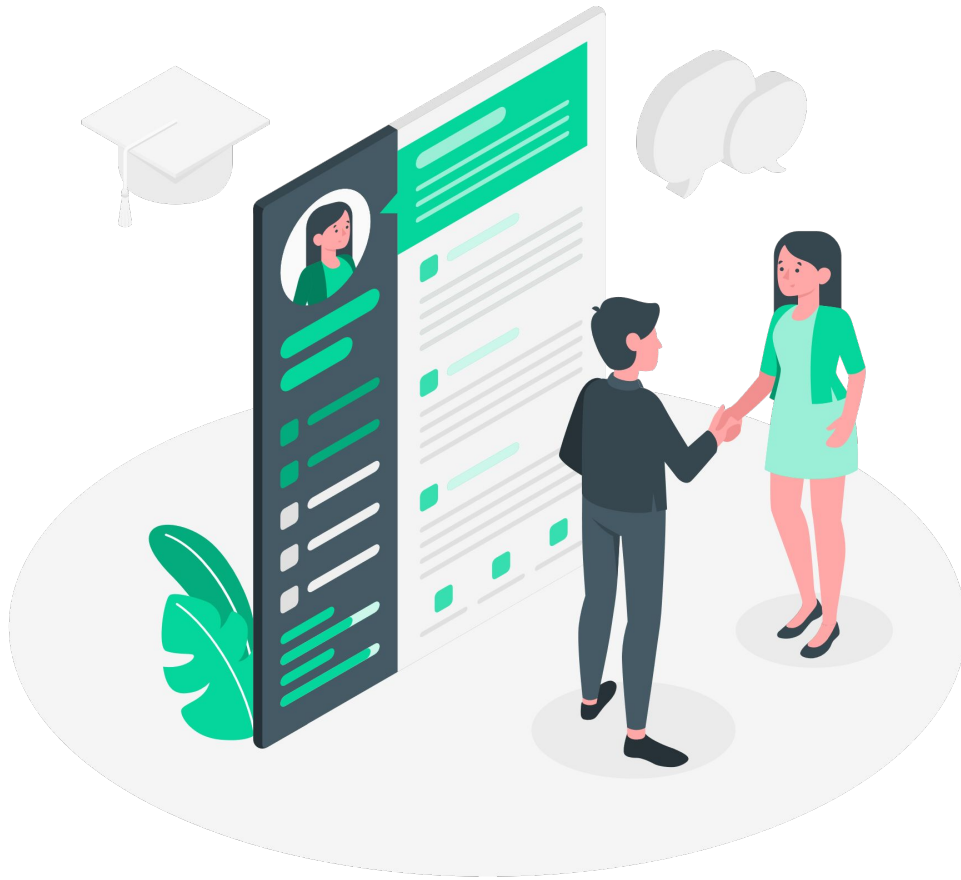
**We gathered a team of developers and AI experts, and received insights from HR industry heads** about the complications they face

## WHAT

Therefore we have created product that is able in seconds **to perform a large flow summary, and electronic signature of candidate networks to select the perfect candidate**



# The employer meets candidates based on CV, but wishes to **hire based on real qualities**



To avoid judging the person by his cover (i.e., CV), Acropolis allows **well-informed hiring decisions at very early stage of the recruitment process.**

We offer a product that **reveals actual qualities and experience of the person** and presents compatibility with the requirements, values and goals of the company.

# Usually, candidate selection takes a lot of valuable time

NOW

## Old fashion way of candidate selection

~204 hrs. total



Standard  
resume screening

70 CVs

7 min each

~8 hrs.



Analysis of the reliability  
of information on selected  
candidate from different sources

7 candidates

3 hrs. each

~21 hrs.



Conducting additional interviews &  
exams to get a complete picture  
of the candidate

7 candidates

24 hr. for each exam

1 hr. for each

~175 hrs.



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# Imagine you can **select your best candidate times faster**

## WITH ACROPOLIS

### Acropolis technology of candidate selection

**~4,6 hrs. total**



Acropolis  
analytical tool  
resume screening

**70 CVs**

**1 mins for all**

**~1 min**



Analysis of AI-processed  
information about a candidate  
from the network

**Top 10 candidates**

**10 mins for all**

**~10 mins**



Conducting additional interviews  
to get a complete picture  
of the candidate

**3 candidates**

**1,5 hrs. for each**

**~4,5 hrs.**

# Our product **disrupts** traditional way of hiring candidates



**- 199,4 hrs.**  
per employee

## Old fashion way of candidate selection

~204 hrs.

## Acropolis technology of candidate selection

~4,6 hrs.



Large company like Amazon can save

**19 940 000 hrs.**

Hiring 100 000 employees annually



Medium company like Delta Airlines can save

**199 400 hrs.**

Hiring 1000 employees annually



Small company like Admission24 can save

**19 940 hrs.**

Hiring 100 employees annually

# Our AI product is based on best HR practices



Choosing the most suitable candidate increases loyalty, engagement and decreases employee churn



**10-25%** Probability of a human mistake due to monotonous task



AI allows Acropolis to lower mistake probability by using experience of best HR specialists

# With new technology comes great change in workforce



**85m**

people may lose their jobs due to automation and the introduction of new technologies by 2025



**97m**

new workplaces will be created due to the automation. They will be more adapted to the new reality



**94%**

of business leaders expect employees to acquire new skills on the job



**66%**

of employers believe that investments in professional development and retraining will pay off within one year



**70%**

of employees will be provided advanced training by their employers

# Find the **most suitable people** for your needs

Our system enables customizable integration of information from **different sources and formats** to support evaluation of candidates, based on the **requirements defined by organizations**



## **Algo Analytic module**

Analyzes information about the candidate from a variety of sources



## **The Security module**

Analyzes sensitive information about the candidate



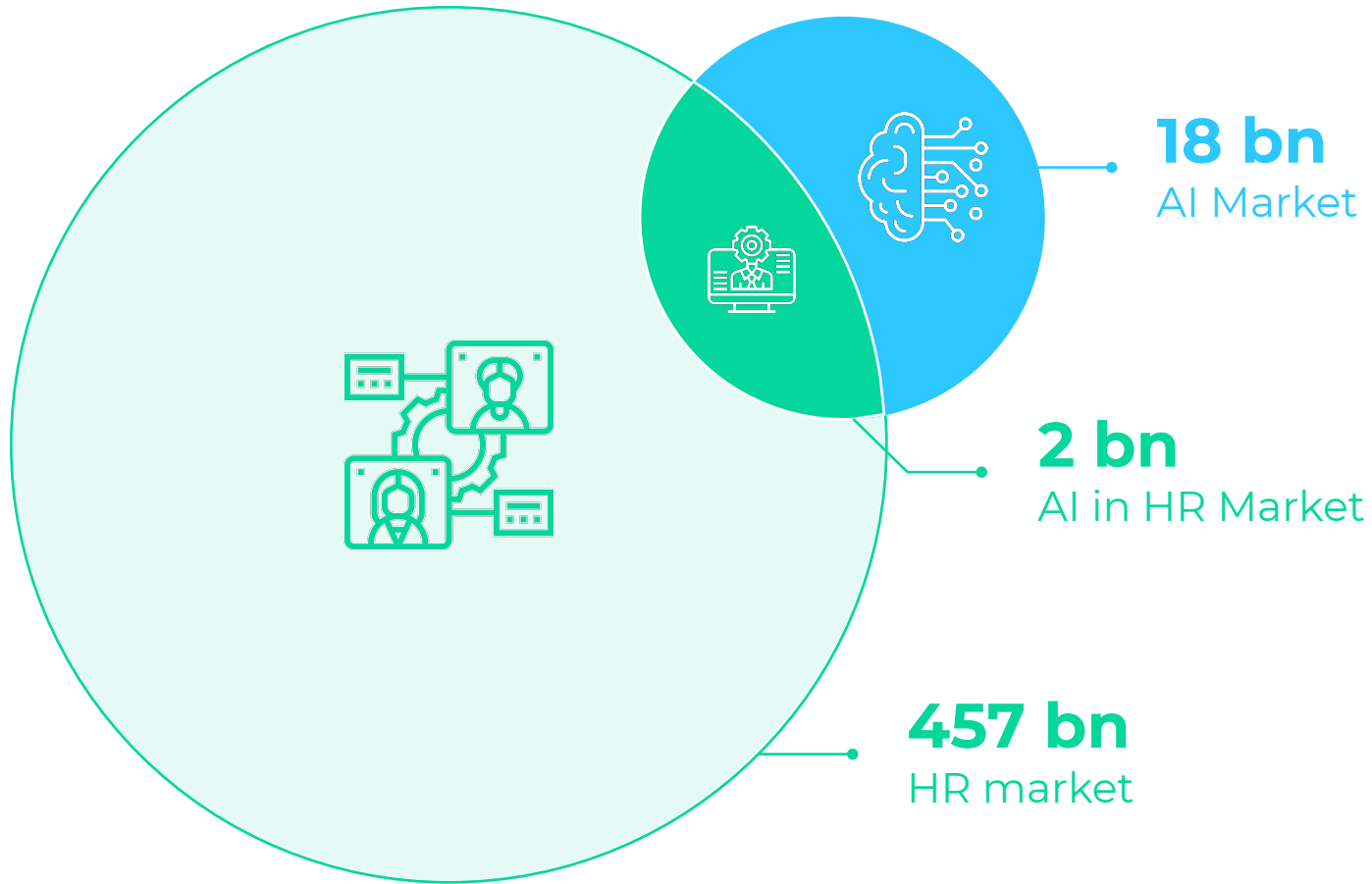
## **Artificial Intelligence module**

Instantly identifies the most suitable candidates for a concrete position

**Tailored for your infrastructure, parameters and software branding**



# Our product is expandable to effectively developing HR and AI markets



In 2020 market depth is 477 bn dollars



HR market growth is 13% y-o-y



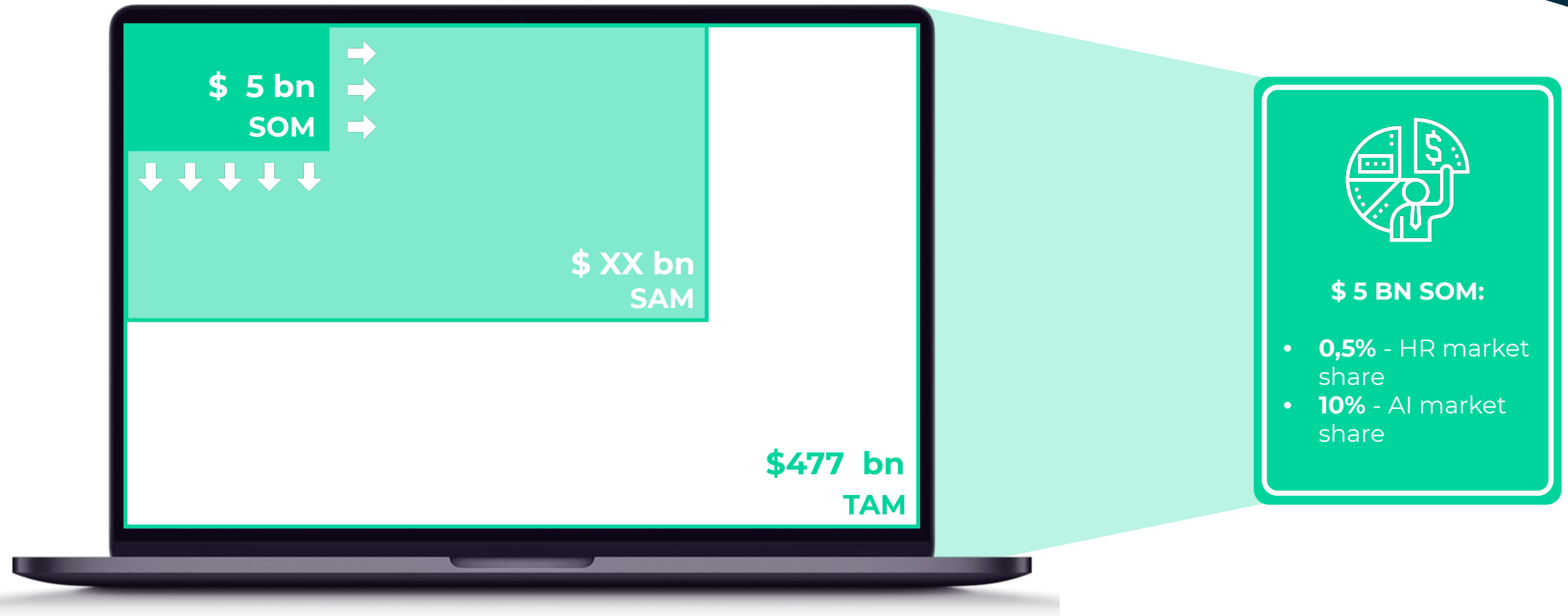
AI market will grow at a CAGR of 42,9% from 2019 to 2027













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Sources: [https://www.iassa.or.jp/WEC/statistical/2019/WEC\\_Economic\\_Report\\_2019.pdf](https://www.iassa.or.jp/WEC/statistical/2019/WEC_Economic_Report_2019.pdf)  
<https://www.reportcrux.com/summary/2857/Artificial-Intelligence-Market>

# Acropolis has a high potential to be competitive on both AI and HR markets



# Considering the experience of our competitors we have reached a new level of optimization of the candidate selection process

	Eightfold	Cvviz	Ideal	Entelo	Ascendify	Acropolis
 Presented Qualities vs Real						✓
 Social Behavior Recognition						✓
 Real Skills/ Qualities Analysis					✓	✓
 Company Customized Solution			✓			✓
 Candidates Comparison	✓	✓	✓	✓	✓	✓
 Deep Resume Analysis	✓	✓	✓	✓		✓
 Customization of Analyzing Parameters	✓		✓	✓	✓	✓
 Automation of Recruitment Process			✓	✓		
 Bulk Resume Filtering	✓	✓	✓			✓
 Cloud Solution	✓	✓	✓	✓	✓	✓





# We address possible risk with **strong mitigation solutions**



**Privacy violation and data leaks**



- Acropolis does not keep any data
- Company acts in accordance with the law and all international policies such as GDPR



**Unsustainable data parsing due to change in sources' design**



- The company cooperates with local providers and constantly improves the algorithm



**Technology leak to competitors**



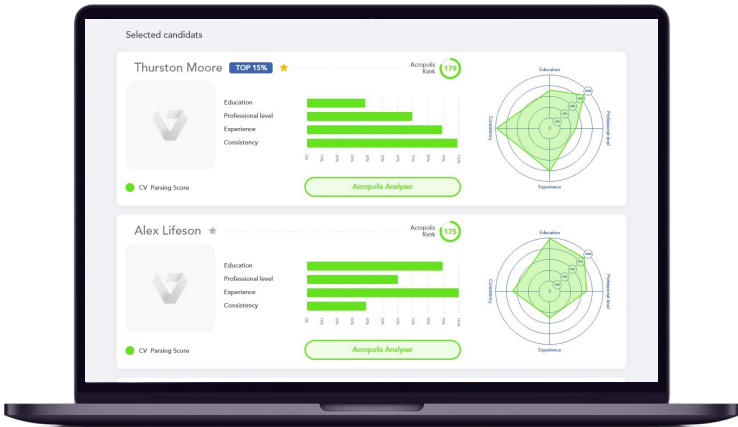
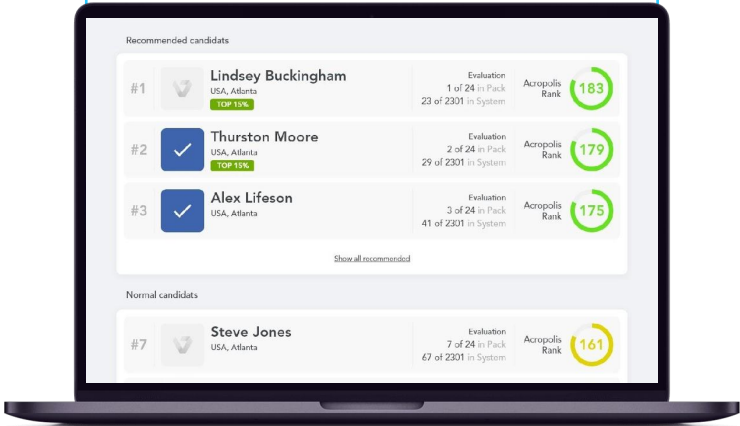
- The company uses the experience of leading companies in the field of data protection
- The solution is protected by updated security protocols

# Our solution provides a variety of tools suited for efficient decision making in people management

1



Fast resume  
screening



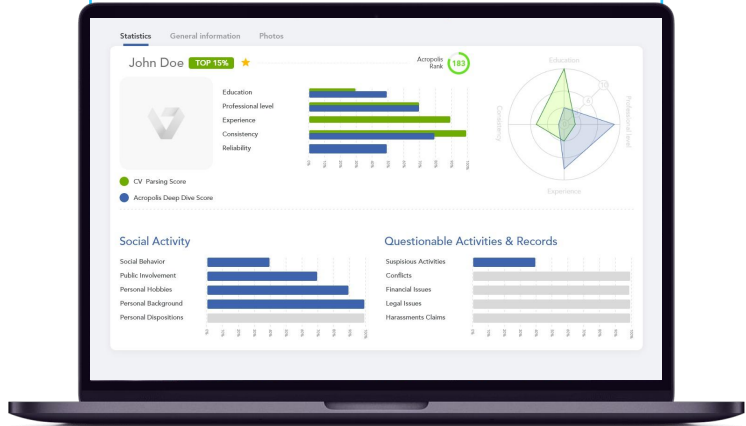
Choosing  
the best candidate

2

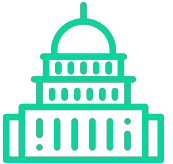
3



Verifying the information  
and checking social  
behavior



# Our technology can be tailored for a wide variety of purposes



## Government

Administrative applications

Army recruitment

Citizenship applications



## Universities

Selection committee

Grants application assessment

Professional development of teachers



## Human resources

HR agencies

HR marketplace platforms

Corporate HR teams



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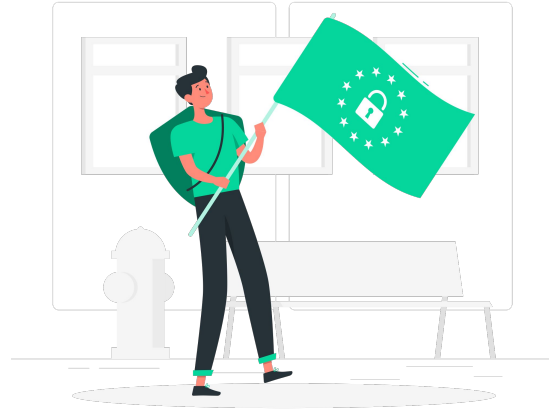


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# AI technology can be at help in all three sectors of the turbulent market

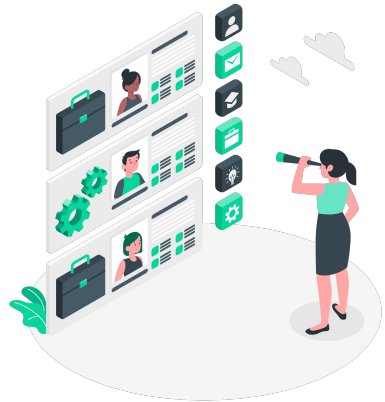
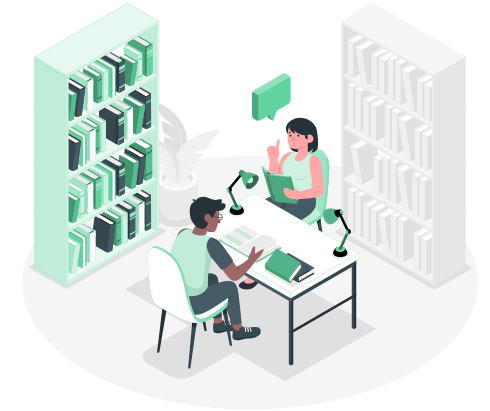
400 000 000

unemployed people worldwide, many people are **changing profession** due to the COVID crisis



7 000 000

open jobs appears every months on the global market



3 000 000

the number of applications for a residence permit in the United States per year



20 000

The number of applications to the Oxford university per year

# We offer an efficient and reliable business model

## Earnings:



Offline solution  
monthly fee



Cloud solution  
monthly fee

## Timeline:



2020

2021-2022

2022-2023

- \$ 1,5M  
+ 5 new  
customers

- \$ 1M  
+ 15 new  
customers

\$ 1,2M  
+ 20 new  
customers

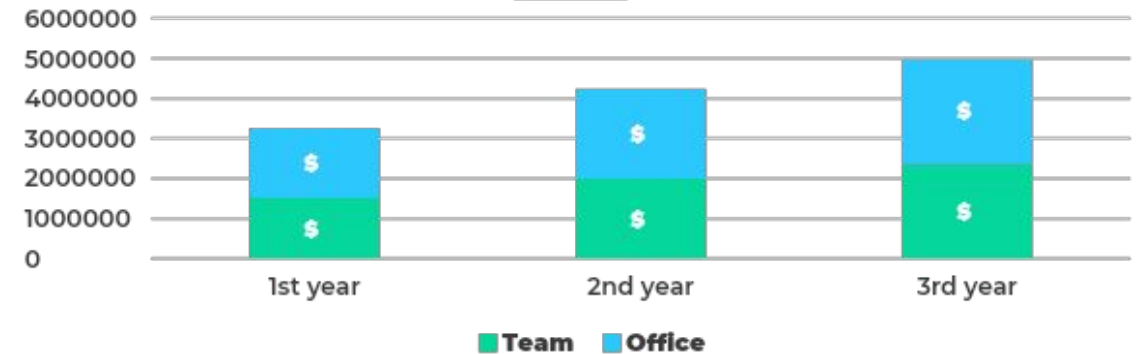
## ROI:

Return on investment: 3 years



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## OPEX



## INCOME



# Meet the team



**Name Surname**  
**Role**

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**Name Surname**  
**Role**

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**Name Surname**  
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**Name Surname**  
**Role**

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# Now we are on the **second stage of Acropolis start-up enrollment**

## 1 stage



### Pre-seed round



Developed an algorithm



Ready Web-interface



Working beta

## 2 stage



### Commercial pilots

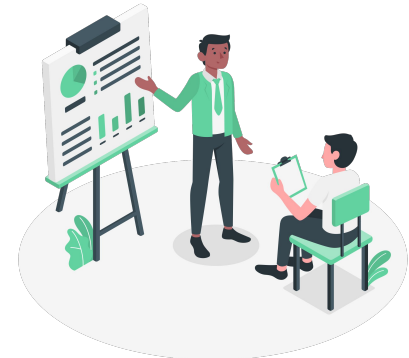


Modifications



Test with the first clients

## 3 stage



### Seed round



Scaling at the expense of investments and partners

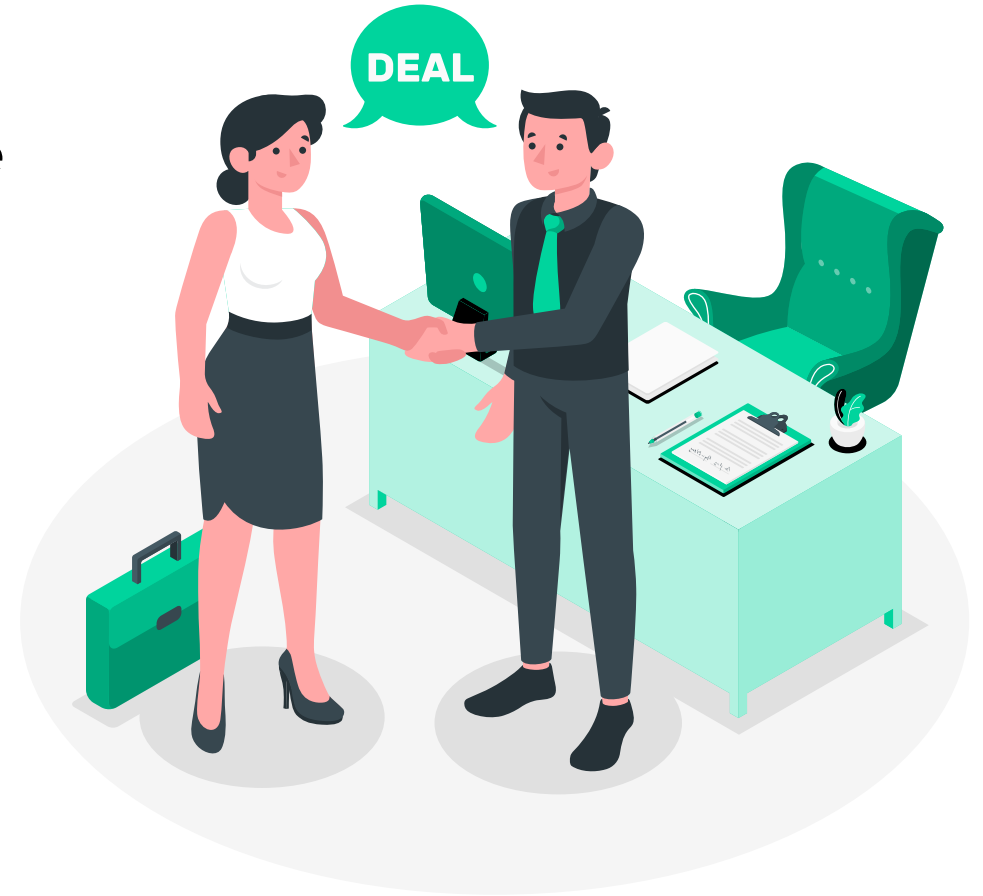
# We are **looking for a strong strategic partner!**

**“The best partnerships aren't dependent on a mere common goal but on a shared **path of equality, desire, and no small amount of passion**”**

Sarah MacLean



**Feel free to contact us if our solution is interesting to you for more details!**





# Acropolis

Contact us!



LinkedIn Profile Link



Telegram User Link



Personal E-mail address

